

THE EQUIPMENT THEY NEED THE FINANCING THEY WANT

WHAT IS THE NCL VENDOR PORTAL?

At NCL Government Capital, we provide our partners direct access to a customized portal allowing them to generate proposals with competitively-bid financing solutions. As a preferred partner, you'll have access to our vendor portal which allows you to generate financing quotes 24/7 and also includes training, marketing materials and a FAQ section.



▶ FINANCING QUOTES AT YOUR FINGERTIPS

- 70% of companies utilize some form of financing when purchasing equipment (*ELFA*)
- Providing a financing solution results in a 30% uptick in sales (*Forbes*)
- Our portal allows quotes to be generated within minutes

▶ FLEXIBLE PAYMENTS

- Generate a FMV (fair market value) or TEMPL (tax-exempt municipal lease) proposal
- Utilize a payment schedule that aligns with customers budget
- Ability to defer payments up to 12 months

▶ SATISFIES BID REQUIREMENTS

- Sourcwell-awarded contract for financing satisfies bid requirements
- Non-appropriation language included with every NCL TEMPL
- Can be combined with customers cooperative purchasing contract

EXPERIENCE YOU CAN COUNT ON

For over 20 years, NCL Government Capital has specialized in the government leasing and finance industry. We understand that each project has unique requirements and provisions, let NCL Government Capital do the heavy lifting for you!

"The NCL Government Capital team is a valuable extension of our sales team...they truly have been a sales multiplier for us at International"

Bob Mann
VP & Asst. GM | International Trucks

