

### ▶ REDUCED INVENTORY LEVELS & LONG LEAD TIMES

- Inventory levels have not recovered & delivery times are being delayed creating additional headaches for fleet directors
- Our expertise and strong partnerships allow us to aid you in locating the vehicles your department needs quickly

### ▶ BUDGETARY CONSTRAINTS

- Vehicle prices remain high while budgets are being stretched
- Utilizing a tax-exempt municipal lease increases your purchasing power as much as 7X using your operating budget
- Our financing solutions allow for deferred payments up to 12 months and extended terms

### ▶ POWER OF THE CONTRACT

- NCL holds an exclusively awarded Sourcewell contract for financing which pairs with your state or other cooperative contract ensuring the entire transaction meets bid requirements
- Working with NCL provides a turnkey solution saving you time and money on your fleet procurement

## EXPERIENCE YOU CAN COUNT ON

For over 20 years, NCL Government Capital has specialized in the government leasing and finance industry. We provide the purchasing power agencies need to purchase their fleet vehicles and keep their community in motion.



*"NCL Government Capital is a valuable resource for Wappingers CSD ... working with the staff at NCL has been very easy ... the entire process is painless and the rates are always competitive and satisfy bid requirements"*

**Barbara Mackson** - Purchasing Agent Wappingers CSD