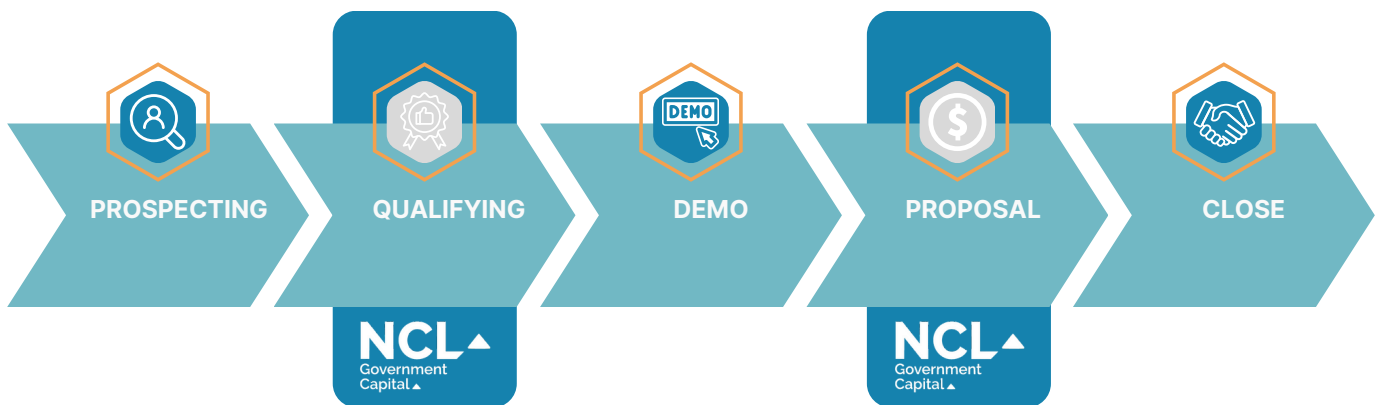


DID *you* ***KNOW***

- ▶ **A TAX EXEMPT MUNICIPAL LEASE IS THE LEAST EXPENSIVE FORM OF FINANCING FOR GOVERNMENTS**
- ▶ **PROVIDING A FINANCING SOLUTION DURING THE SALES PROCESS INCREASES TOTAL SALES BY 30% (FORBES/FORRESTER)**
- ▶ **OVER 70% OF COMPANIES UTILIZE SOME FORM OF FINANCING WHEN PURCHASING EQUIPMENT (ELFA)**
- ▶ **THE AMOUNT OF GOVERNMENT LEASING HAS DOUBLED OVER RECENT YEARS (AGLF)**
- ▶ **A TAX EXEMPT MUNICIPAL LEASE ALLOWS THE PURCHASER TO ASSUME OWNERSHIP ON DAY ONE EVEN WITH DEFERRED PAYMENTS**

INCLUDE A FINANCING SOLUTION EARLY IN YOUR SALES PROCESS



PROCUREMENT *SIMPLIFIED*

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