

WHEN TO INTRODUCE A FINANCE SOLUTION

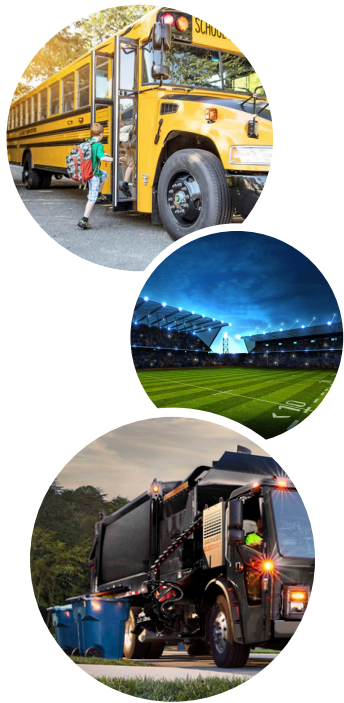
Two questions are always asked regarding procurement. What are we going to buy and how are we going to fund it? With nearly 70% of government procurement projects being financed, it's important to implement NCL financing early in the procurement process to ensure the transaction satisfies competitive bid requirements throughout.

INCREASED PURCHASING POWER WITH FLEXIBILITY

Budgeting for finance payments is infinitely easier than tackling the entire project cost and allows you to pull from your operating budget rather than delaying your project until funds are available in your capital budget. Utilizing on hand funds for payments allows you to increase your purchasing power as much as 7X with a TEMPL allowing you to procure required quantities unhindered from budgeting constraints.

STREAMLINED PROCUREMENT

NCL provides quick credit approvals and funding for our clients. Our financing allows for down payments or deposits when required while maintaining a payment schedule that coincides with your budget calendar thanks to deferred payment options.



Contact us today for more information on municipal financing, including **ZERO DOWN** and **FLEXIBLE PAYMENT** options!

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BETTER TOGETHER

NCL also provided regional training combined with Sourcewell for dealer networks nationwide. These trainings provided critical education to help increase market share for International in the Government Sector. NCL's team has been very responsive and a very good asset for our Government Sales Team and Dealer Network. NCL and Sourcewell will continue to be a leader in training our dealer networks.

Bob Mann

Vice President & Asst. GM - International Trucks

