

# DON'T LET BUDGETING CONCERNS HOLD YOUR COMMUNITY BACK



## ▶ GET THE EQUIPMENT YOU NEED, WHEN YOU NEED IT

Budgeting for payments is infinitely easier than trying to tackle the entire project cost. Financing allows you to complete your entire project, (including soft cost) all at once rather than phasing or downsizing. Prolonging your procurement has additional cost such as rising rates, increased pricing and incurred maintenance costs on existing equipment.



## ▶ YOUR COMMUNITIES GROWTH SHOULDN'T BE HINDERED

Our communities shouldn't be hindered by budgeting constraints. With a tax-exempt municipal lease, your purchasing power is increased 5-7X allowing you to utilize your current & future budget(s) for the items you & your community need today.



## ▶ FLEXIBLE, CUSTOMIZED FINANCING SOLUTIONS

Increased flexibility with zero down payment requirements, deferred payment options and terms up to 30 years. Our exclusive Sourcewell-awarded contract for financing ensures bid requirements are satisfied while expediting the procurement process saving you time & money. Each NCL tax-exempt municipal lease contains non-appropriation language meaning the lease does not count towards your debt limitations.



## ▶ YOUR TRUSTED PARTNER

NCL Government Capital has over 20 years of experience in government lending and serves communities across the country. We look forward to connecting on a personal level and providing you with financing solutions for years to come. NCL Government Capital and you, Better Together.

## CUSTOMIZED, SOURCEWELL-AWARDED FINANCING FOR COMPETITIVELY-BID TURNKEY PROCUREMENT SOLUTIONS



"Working with NCL Government Capital was a learning process for all of us. In the past our equipment purchases were limited to the funds we had on hand. We discovered financing opportunities that changed our traditional ways of thinking, which will open more doors for us in the future. NCL will be one of the first calls we make when the opportunity arises again."

**JANE BLADE**  
Finance Director  
City of Alexandria  
*Ladder Truck*